

# Group Leader NEWS



Overseas Adventure Travel®

EXCLUSIVE PUBLICATION FOR GROUP LEADERS

FALL 2012

## Group Leader Spotlight



### Toni Bullock

5-time traveler & Group Leader  
Gunnison, Colorado

OAT was founded upon the principle that travel needs to be about more than just sightseeing if it's going to change people's lives—which is why most OAT adventures feature a day of in-depth cultural exchange through Grand Circle Foundation's *A Day in the Life* program. By continuing to expand our worldview through exposure to other cultures, we are able to learn and grow—and the more we engage ourselves in the daily lives of the villages we visit, the more valuable our learning becomes.

Just ask Toni Bullock, a 5-time traveler and Group Leader who recently returned from our *Safari Serengeti: Tanzania Lodge & Tented Safari* adventure. She and her 19 companions didn't just want to visit a Maasai village on Day 6—they wanted to make a difference. "Each of us packed an extra bag," she says, "filled with children's clothing, sports equipment, and school supplies—so we arrived with 20 bags of much-needed items. We then presented the bags to the chief of the village."

"We're all retired Air Force friends, and most of us are grandparents," she continues. "Knowing that our group could give back—that we could really contribute—personalized the trip for us ... We can always turn to OAT to come up with things that are different, things we didn't get to do in our military years—lots of new experiences, *fun* experiences," she says. And thanks to Toni's group, the schoolchildren of that Maasai village may get to play their first soccer game, wear a new shirt to class, or write on a fresh pad of paper. What an incredible way to give back to the world in which we travel.

Dear Group Leader,

At this time of year, we pause to appreciate the bounty of the Earth—and the cornucopia of cultures that welcome our travelers around the globe. When you choose to lead a group with Grand Circle or OAT, you'll have plenty of reasons to be thankful, too.

First, you'll appreciate more choices than ever with new trips for 2013, including our Small Ship CruiseTour, *The Rivas: France, Italy, & the Isles*. From Florence to the treasured isles of Elba and Corsica, you'll revel in a Mediterranean atmosphere as you cruise your way to Cannes. See inside to learn more about our new trips, along with special savings when your group revels in the holiday spirit aboard a 2013 Holiday River Cruise.

What's more, your group can now enjoy the flexibility of personalizing a vacation that's right for you. Stay longer before or after your trip on your own, choose to make your own international flight arrangements directly with the airline, and more; see inside for more details. And as always, you can earn a free trip—or receive its cash equivalent—when you gather as few as 8 paying travelers to join you for a Grand Circle Land Vacation, or just 10 paying travelers to join you for an OAT Land/Small Ship Adventure or a Grand Circle Cruise Line Small Ship CruiseTour/River Cruise.

If you are interested in leading a group, or have questions about any of our trips, please call our Group Sales Account Representatives toll-free at **1-800-597-2452, Option 3 (for Grand Circle)**, or **1-800-353-6262 Option 3 (for OAT)** today.

Warmly,

Adam Goddard  
Group Sales Director  
Grand Circle & Overseas Adventure Travel



P.S. If you know someone who you think would make a great Group Leader, simply call your Group Sales Account Representative and provide us with their contact information. If the person you refer becomes a Group Leader on a Grand Circle or OAT trip, you'll receive \$1000 CASH.

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**[www.gct.com/groups](http://www.gct.com/groups) or [www.oattravel.com/groups](http://www.oattravel.com/groups)**

# Discover Our Most Popular Trips for Groups in 2013

## The Great Rivers of Europe

AMSTERDAM, THE NETHERLANDS • GERMANY: COLOGNE, KOBLENZ, BAMBERG, NUREMBERG, PASSAU • VIENNA, AUSTRIA

15 days—River Cruise only—from **\$2195**

**PRE-TRIP OPTIONS:**

**NEW!** Bruges, Belgium  
3 nights from \$595

— OR —

**NEW!** Highlights of Southern Holland: The Hague & Delft  
3 nights from \$595

**POST-TRIP OPTIONS:**

Prague, Czech Republic 4 nights from \$595

— OR — Vienna, Austria 3 nights from \$495



On this Grand Circle European River Cruise, you'll cruise the historic Rhine, Main, and Danube rivers as medieval architecture beckons from every riverbank ... time-honored European winemaking traditions abound at hillside vineyards ... and landscapes seem to spring from the canvases of centuries-old masterworks. We're excited to announce two NEW extensions for 2013: Bruges, Belgium and Highlights of Southern Holland: The Hague & Delft. Plus, on The Great Rivers of Europe, you'll also enjoy an included visit to Room 600 (site of the Nazi War crime trials) during our tour of Nuremberg, and dinner and traditional musical entertainment in a local Rudesheim restaurant.

Watch our video at [www.gct.com/sge2013](http://www.gct.com/sge2013)

## Ireland in Depth

GALWAY • KILLARNEY • CORK • WATERFORD • DUBLIN

12 days—Land Tour only—  
from **\$1795**

**PRE-TRIP OPTION:**

Northern Ireland  
5 nights from only \$895

**POST-TRIP OPTION:**

Dublin, Ireland  
3 nights from only \$595



As you travel through Ireland, delve deeply into a land rich in history, legend, stirring music, and verdant landscapes. Begin your journey in Galway, an enchanting city on Ireland's western coast where there's a tune playing around every corner. Explore the eerie landscape of the Burren and the captivating Cliffs of Moher as you travel to Killarney, home of the scenic Ring of Kerry. Then embark for Cork and its nearby seaport of Cobh, where thousands of Irish emigrated during the Potato Famine. Departing Cork, you'll continue on to Waterford, then finally arrive at the Irish Republic's cosmopolitan capital, Dublin.

Watch our video at [www.gct.com/eid2013](http://www.gct.com/eid2013)

## Romance of the Rhine & Mosel

BELGIUM • THE NETHERLANDS • GERMANY • FRANCE • SWITZERLAND

15 days—River Cruise only—from **\$2295**

**PRE-TRIP OPTION:**

Bruges, Belgium  
3 nights from \$595

**POST-TRIP OPTIONS:**

**NEW!** Gems of Lake Geneva: Lausanne & Bern  
3 nights from \$695

— OR —

Lucerne, Switzerland  
4 nights from \$595



Once you experience the scenic Romance of the Rhine & Mosel for yourself, you'll see why river cruising is the best way to discover five different countries. Delight in Belgium's diverse Old World traditions ... cruise in the wake of ancient explorers in the Netherlands ... enjoy Rhineland vintages in Germany ... discover a unique side of France ... and explore one of Switzerland's most cultural-rich cities. Plus, Grand Circle's exclusive Discovery Series events will provide an even more intimate look at the region, and help you get to know its enchanting culture.

Watch our video at [www.gct.com/sab2013](http://www.gct.com/sab2013)

## Ultimate Africa: Botswana, Zambia & Zimbabwe Safari

CHOBE • KAFUE • OKAVANGO DELTA • HWANGE • VICTORIA FALLS

16 days—Land Adventure only—from **\$4095**

**PRE-TRIP OPTION:**

South Africa: Kruger National Park  
4 nights from only \$1395

**POST-TRIP OPTION:**

Cape Town & The Cape of Good Hope  
4 nights from only \$1095



On this African safari, you'll observe elephants in Chobe National Park ... enjoy a warm welcome when your small group visits a village near Hwange National Park ... feel the rumble of Victoria Falls roaring in the distance ... and exchange stories with your travel companions around a fire under a star-filled African sky. In the morning, wake to birdsong and begin another day of the safari of your dreams.

Watch our video at [www.gct.com/bot2013](http://www.gct.com/bot2013)



## Traveler Celebration Events

Our Traveler Celebration Events are a special way for us to say “thank you,” as we host a complimentary breakfast on your behalf. They give us the chance to hear about your past travels with us, and what we can do to make your future experiences even better. They’re also a way for you to meet others who are as passionate about travel as you are!

We look forward to welcoming you—and your friends—at our next Traveler Celebration Events in **Florida, December 3-7, 2012**. For a full agenda and list of cities where these events will be held, please visit our Community section on the Web.

## ANNOUNCING New Itineraries for 2013

We’re thrilled to announce that 2013 departures are now available for three of our newest trips:

### **Australia & New Zealand**

Enjoy an included tour of Arrowtown tour and a winery visit. Plus, add a post-trip extension to explore New Zealand’s Bay of Islands ...

[www.gct.com/azn2013](http://www.gct.com/azn2013)

### **Spain’s Cultural Capitals**

Discover the country’s cosmopolitan pulse in Madrid, Valencia, and Barcelona ...

[www.gct.com/csp2013](http://www.gct.com/csp2013)

### **The Rivas: France, Italy & the Isles**

Cruise from the Italian to French Riviera, dropping anchor to experience two enchanting isles—Elba Island and Corsica ...

[www.gct.com/frv2013](http://www.gct.com/frv2013)

## Holiday River Cruises for 2013

When you pre-reserve your group’s space on a 2013 Grand Circle Holiday River Cruise, not only will you guarantee your group’s price, your group will also **save 10%** with our exclusive Good Buy Plan. We guarantee that the cost of your group’s 2013 vacation **will not increase more than \$100 per person** from comparable 2012 departure dates. And, if you gather 10 or more travelers to join your group—and at least 70% of the group reserves the same pre- or post-trip extension—**each group member will receive \$50** to use toward optional tours or shipboard purchases.

But hurry—you must **reserve by 11/15/12** to save 10%!

### **Christmastime on the Seine**

Visit [www.gct.com/snr](http://www.gct.com/snr) for more details.

### **Christmas Markets Along the Rhine**

Visit [www.gct.com/rxs](http://www.gct.com/rxs) for more details.

### **Christmas Markets Along the Danube**

Visit [www.gct.com/xms](http://www.gct.com/xms) for more details.



## Personalize Your Trip

As you begin planning your next journey with us, you can rest assured knowing that you have the flexibility to personalize your trip based on your preferences. Here are some ways you can create the vacation that’s right for you:

- Make your own international flight arrangements directly with the airline, applying frequent flyer miles if available
- International airport transfers to and from your ship or hotel are available for purchase
- Combine your choice of trips to maximize your value

Discover all the ways you can personalize your trip by visiting [www.gct.com/personalizeyourtrip](http://www.gct.com/personalizeyourtrip) (for Grand Circle) or [www.oattravel.com/personalizeyourtrip](http://www.oattravel.com/personalizeyourtrip) (for OAT).

## Meet Our Group Team Members



**JoAnne Lynch,**  
**Supervisor, Groups Traveler Support**

I have been with OAT and Grand Circle since 2005. I joined the Group Sales Department in 2009, after four years as a Traveler Support Representative. I enjoy working with our Group Leaders because it gives me the opportunity to build relationships with them.



**Nick Birse,**  
**Groups Account Executive**

Living in Spain for a semester in college was the best decision of my life. Because it was my first experience abroad, those few months opened my eyes to the world and the wonder of travel. Now I am always ready for the next adventure, setting a goal to see all seven continents.

## Here's what a fellow Group Leader had to say ...

*"My favorite parts of Eastern Europe to the Black Sea were discovering Transylvania, enjoying the beautiful scenery along the Iron Gates area of Bulgaria/Romania, and the spectacular nighttime cruise past the illuminated monuments and bridges of Budapest—all highlighted by appreciated daily doses of history and culture. It was a joy to once again share with friends the expertise and professionalism of Grand Circle's Program Directors. The ship and staff were perfection!"*

Dianne Thompson  
5-time traveler & Group Leader  
Springville, Utah



**Do you have a great group story, your own hints for putting together group trips, or simply want to share the joys of leading your own groups? Please share your Group Leader stories, photos, and tips with us by e-mailing Erin Leigh at [eleigh@oattravel.com](mailto:eleigh@oattravel.com).**

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